



MamboSteunPunt

Burgtstraat 3,
6701 DA Wageningen, The Netherlands
info@MamboStuenPunt.org
www.MamboSteunPunt.org
ANBI kenmerk 821783622
Chamber of commerce NL 092 14 049

Date: Sept 12th 2014
Concerns: MamboSteunPunt Annual report 2013
Annexes: Annex 1: Overview of the projects established in the period 2009-2013
Annex 2: Overview of the projects planned from 2014
Annex 3: Facts and figures
Annex 4: Accountings 2013
Annex 5: Minutes annual board meeting MamboSteunPunt

Background

MamboSteunPunt is a non-profit foundation which is concerned with the development of the Area around Mambo, a small village at the edge of the Usambara mountains in the Lushoto district in Tanzania. It is closely connected to the eco lodge MamboViewPoint which is owned by social entrepreneurs Marion Neidt and Herman Erdtsieck from the Netherlands. They are working closely together with Ndege Chomo from Lushoto area.

The basic idea is to have a permanent socio-economic stable base in a poor area and to bring regional development from there. MamboViewPoint is providing this stable base and the foundation MamboSteunPunt is responsible for the development work. In this way all the needed infrastructure for the foundation is provided by the lodge and near to 100% of the donated money can be spent on the projects. Moreover it provides a clear borderline between the commercial activities from the lodge and the projects.

In the MamboSteunPunt vision development is not based on unconditional aid but should be achieved by empowering people, building capacities, giving them ideas and information, knowledge, expertise and support them in obtaining tools.

After a fact-finding mission early 2008 MamboViewPoint eco lodge was established in the Usambara Mountains in Tanzania. It is situated on a beautiful spot near Mambo/Mtae, which is an area with many opportunities but the population has an average income below the poverty line.

The lodge is focusing on the mid-range level in the market segment for eco tourism / sustainable tourism. The last is very important since it is the best way for the local people and Tanzania to get the most out of it without spoiling the own identity and nature.

Business achievements <responsibility MamboViewPoint Ltd>

From July 2011 the lodge reached a breakeven point. Unfortunately the economic recession restrained the number of visitors from a further rise. Although in whole Tanzania the number of tourists descended in 2013 MamboViewPoint succeeded to keep the number about the same as in 2012. This was special thanks of the listing in some paper guides like the Lonely Planet.

A major setback was the loss of a court case against MamboViewPoint which was started and won by a local businessman. Justice in Tanzania is on number 2 of the corruption list (transparency international). In this case also we had not the feeling that we had a fair outcome and we lost about 20,000 euros and it gave a lot of stress. In exchange we got a lot of insight about justice in Tanzania. This made a business net business loss for 2013.

The expectations for 2014 and beyond are good. MamboViewPoint is becoming a kind of famous, on Tripadvisor there are very good reviews and a statement MvP is number 1 from 10 lodged in Lushoto. Also important Tanzanian people among which the rich and famous and expats are finding the way to the cool and pleasant environment of Mambo.





Unfortunately business wise there are also some threats like all kind of levies, juridical complications and a constant stream of people and authorities with \$\$ in their eyes trying to get money from a supposed "rich" people led business in all kind of creative ways.

Because of this the spending's keep in step with the income and there was too less room to improve the lodge further and to build a secure amount of capital.

Kanyambo safaris <responsibility MamboViewPoint>

Unluckily the management of Kanyambo safaris, who rented a place at MamboViewPoint, was not able to continue. A lack of good safari cars and knowledge caused the departure early 2014. The beginning of this debacle was already seen in 2013. Buildings were not finished, cars were in a deplorable state and trips ended in many break downs.

Unfortunately Kanyambo paid the income from the entrance fees for the footprints and caves direct in cash with a value of € 300 to the chairman. This despite of our request not to do so. This € 300 can be considered as lost since nobody knows how this is spent and it caused a lot of unrest in the village.

Development achievements <responsibility MamboSteunPunt>

On the project side the number and dimensions of the projects are growing. Highlights in 2013 were the start of the CLC Community Learning Center), the first performance of the child circus, the new scholarships, 4 new bridges and new books for the schools. For further details see www.MamboSteunPunt.org/MamboProjectsGb.htm

Legal structure

Initial the idea was to establish a counterpart NGO (Non-Governmental Organisation) or CBO (Community Based Organisation) in Tanzania. An investigation showed however that a local organisation with funding from abroad would have a high risk on disappearing money and obstructing activities due to endless meetings and "greedy people". This made us decide to work with MamboSteunPunt as foundation based in the Netherlands and commercial structures like MamboViewPoint, small local enterprises in Tanzania and from there cooperate with the local CBO's, women groups and the local councils. For the time being this still seems to be an efficient and good manageable solution which secures a minimum loss of donated money.

Although we reached the stage already where good local people are available to manage the development projects. This made us prepare a local NGO which can do the projects and will reduce the role of MamboSteunPunt to one of mainly funding the projects.

Child Circus

A special note needs the Child Circus. This project is started and guided by Gijs de Wit from the Netherlands. He visited Mambo 2 times in 2013 and decided to give it a more permanent base. This resulted in a cooperation between Gijs and MamboViewPoint where a new house is built. The idea that the income of the rental of this house partly can be used to pay a part of the costs for volunteers. Also Gijs will use the house once he is in Mambo to guide the project.

PPP (Private Public Partnership)

As a PPP pilot project four new bridges were built. The knowledge and finances were from the Australian company BG&E, MamboSteunpunt provided the management, the villagers contributed by labour and the district who is supposed to repair the road between the bridges.

Although the project can be marked as a success, the government failed to do their part despite of the contract which was signed. This means a major set back to ppp projects since only the private part is fulfilled and this is not the idea of this ppp construction.



Future plans

Lodge

The Lodge will have some improvements to make it more attractive and to improve services.

One of the main achievements is a new Family house, called "LaSmoeff" on a stunning location.

There are still plans to replace the remaining three luxury tents with cottages but this was postponed because a lack of capital.

The embarrassing outcome of the court case shows that further business is very risky and makes us (and others) a kind of lawless. Luckily the amount to pay was within the possibilities but it withheld major development of the project for 2013 and 2014.

For the further future the idea is to transfer the ownership of the lodge to MamboSteunPunt as well as to establish the management of the lodge by MamboSteunPunt. The major reason of this is to guarantee the existence and well-functioning of the project even after the current owners of MamboViewPoint will retire.

Also the outcome of the court case forces to have another look to a less vulnerable legal structure.

There are several initiatives like training form the staff which will be done to achieve these goals. Unfortunately especially skills on management level are not found locally yet.

Development

With the on-going projects MamboViewPoint is aiming to settle more private initiatives. Despite of the high expectations the experiences so far with involvement of the government and politics unfortunately are not good. Projects which had governmental or political involvement were frustrated or delayed because of various reasons, but apparently mainly because personal and public interests were mixed up.

This made us decide to concentrate more on private initiatives and business.



Accountings

During 2013 we were very happy to receive gifts from many guests and companies which were owned by guest or where guests were working.

For details see Annex

Key figures for 2013 (in Euros)

Balance 1 Jan 2013	16,495.20	
Total of donations in 2013	37,289.96	
Banking costs		223.48
Legal costs		0
Spent on projects		49,084.29
Total Balance Dec 31, 2013 bank accounts		4,477.39
Total	53,785.16	53,785.16

Village fund in 2013: (in Euros)

The village fund is fed from a contribution of MamboViewPoint and a tip box which is situated with the reception. During 2013 the contribution from MamboViewPoint is suspended. The reason for this was the unexpected and embarrassing loss of a court case which drained the financial situation of the lodge that much that all extra goodwill became impossible to prevent the lodge from a bankruptcy.

Since justice is on number two of the corruption list this kind of losses occur. The positive site was that it gave a lot of insight in the functioning of the Tanzanian justice system.

The expectation is that this contribution can be continued in 2014.

Balance from 2012	1735.80	
Collected in 2013	464.00	
Paid cash to the village by Kanyambo		300.00
Cleaning school toilets		276.00
Total	2199.80	576.00
Balance		1,623.80



Annex1: Overview of the projects established in the period 2009-2013

Project	Goal / Achievement	Status
Drinking water for Mambo	To provide water from a water source in the rainforest	Established, about 5000 people are benefiting from clean drinking water. Improvements like washing places have to be made.
Drinking water for the Ward Sunga	To provide 50 hand pumps for remote area's without possibility for a pipeline.	The first 3 pumps were established and one is under construction. Another number is expected to come soon in 2014.
Scholarships	To provide scholarships for bright kids that drop out due to poverty	There are 13 scholarships for the secondary school, 2 extra teachers for the primary school are funded.
School toilets	New school toilets at Mambo and Mambo B are made	A permanent program for cleaning and hygiene is running.
Organic farming	To teach farmers how to grow organic without chemicals.	A group of 7 farmers are providing the lodge with organic grown products. This test turns out really well so we are linking these people now to the local market for organic products
Cheese making	7 Women in the village learned how to make cheese and yoghurt.	7 families have a better income with the same resources (cows and milk) they had already. The women established an own workshop and restaurant in the village.
Biogas	To establish biogas installation in the village to reduce the use of firewood.	SNV educated two workers how to make it. The demo plans are ready but not working. It has principal problems which does not look to be solvable.
Art	To establish an art centre where local artists can be trained and sell their products	A shop and workplace is set up and various artist have an income from there by selling their artefacts. We are working on an internet shop to enable them to get access to a bigger market. Several artist got a scholarship for a long or short course in Bagamoyo.
Games	Various games for the children are introduced to enhance creativity. In a later stage	The games are played and every now and then refreshed.
Computer courses	Computer courses were given to local teachers	Is waiting for new teachers and should be continued via the CIC project.
Dispensary improvement	Improvement of the dispensary in Mambo.	The dispensary is connected to the water pipeline, a sewage and basins are made, a microscope, blood pressure meter and several other equipment and medicine was provided. A project for upgrading the dispensary to a health centre is in preparation
Dispensary improvement	Improvement of the dispensary in Tema.	Support for finishing will be supplied in 2014.



Lectures	Improvement of the general knowledge of the people around.	Various lectures are organized about violence at schools, human rights, eco tourism, development and other subjects.
Cultural events	Various music groups are established, movies have been shown and performing music is becoming an important activity.	People having some income from through performances
Restoring damage from mining in the natural forest	Some illegal mining activities damaged the nearby Shagayu forest. In cooperation with the forestry, labour is organised to restore the damage	Programs will be established to create more awareness about the ecological importance of the natural forest. Moreover we are looking into ways on how the natural forest could be better and sustainably profitable for the people around
Supporting similar initiatives	To support people with similar initiatives of having a company together with local development in Tanzania and around	Several initiatives were advised.

School paintings	On the outsides from the 10 primary schools around nice paintings are made as well as the inside of some classrooms. This to create a more attractive teaching environment	The first paintings are made with help of volunteers, others are continuous made by a local artist.
Smart boards	Since there is a lack of teaching aids there was a course for 2 local women how to make teaching boards for the alphabet, body parts, maps and other for the schools. The board are sponsored by tourists and partly paid by the schools.	Project is established, new smartboards continuously are made by a local artist.
Child circus	Establishment of a child circus to increase creativity.	Projects is established and continued.
Tree Nursery	A tree nursery has to be made. The idea is that tourist can compensate their carbon use by buying trees for the village.	The project is established early 2013 and handed over to private initiatives.
Cow keeping improvement	To improve the knowledge about cow keeping to increase health of the animals and the milk production	Projects is established and continued.
School books	To supply schools with books	Several books are supplied to Mambo primary school.
Library books	To start a library for reading books	Books from, Biblionef are supplied in 2012. They are available from the lodge and will be placed later in the learning centre.
And many other small initiatives, consult the MamboSteunPunt website for the actual list of projects		



Annex2: Overview of the projects planned from 2014

Project	Goal / Achievement	Status
Information centre	To create an information centre for the Ward Sunga including a radio station, a library, internet connection etc.	Applied is to connect with a pilot project of Unicef and the world bank.
Forest conservation	To protect the rainforest	An overall plan is made.
Art	To set up an internet shop and sell local made artefacts all over the world.	A first investigation about the possibilities is made
Dispensary improvement	Improvement of other dispensaries in the ward	A plan for upgrading to a health centre is in progress
Better stoves	Using improved stoves to reduce the use of firewood and to create a better indoor environment	Investigation
Butterfly farm	Creating jobs from the people living close to the forest by selling butterflies to zoos and collectors	Investigation
Bee keeping	Creating jobs from the forest by selling honey	Investigation
Solar cooking	Using improved cooking to reduce the use of firewood and to create a better indoor environment	Investigation
Wood workshop	Creating jobs by making furniture from production wood instead of selling the logs	Investigation
Micro credits	Creating possibilities to get small loans for starting or improving business	Investigation
Banking	Creating better business conditions for small scale local businesses	Investigation
Market place and town hall	Creating a better starting place for trading and governance	Design ready, looking for funding
Ambulance	Establishing an ambulance for local transport of patients	Promised but not achieved by Kanyambo safaris. New funding needed.
And many others, consult the MamboSteunPunt website for the actuals list of projects		



Annex 2: Financial review 2013

Balans (all amounts in €)

	01-01-13	12-31-13
Triodos	3,405.81	1,261.18
triodosartist	0.00	1,413.57
ASN savings	6,000.00	6,600.00
cash	7,089.39	-4,797.36
total	16,495.20	4,477.39

Income	Debet	Credit
Gifts	37,289.96	
Total	37,289.96	

Spending

Acquisition		53.94
BankingCosts		223.48
cheesemaking		244.19
Childcircus		447.78
Communitylearningcentre		4,623.40
Dispensary		227.60
Education		113.80
Fairwater(waterpumps)		337.82
HappyCowsHappyFarmers		350.34
HealthCentre		57.31
Koersverschillen		-854.18
LaSmoeff		18,220.00
Management (local)		543.82
ScholarShips		6,133.10
SchoolArts		83.49
Schoolbooks		1,390.69
Teaching		646.74
TemaBridges		13,223.68
TemaDispensary		1,174.57
TreeNursery		429.66
Various		54.53
Volunteers		1,296.81
WaterPipes		285.20
Total		49,307.77



Annex 3: Facts and figures

Name of the foundation:

Adress:

Email:

Website:

MamboSteunPunt

Burgtstraat 3,
6701 DA Wageningen

info@MamboStuenPunt.org

www.MamboSteunPunt.org

Board members:

Carla vd Bos, chairperson
Monique Mertens, treasurer
Marion Neidt, secretary

Bank Account number

NL NL45 TRIO 390450030
(Triodosbank Netherlands)

SWIFT code:

IBAN:

TRIONL2U,

NL45 TRIO 0390 4500 30

Physical address in Tanzania:

MamboViewPoint
Mambo / Mtae / Lushoto
Tanzania
Tel +255 785 27 21 50
PoBox 157
Lushoto



Annex 4: Annual board tele-meeting MamboSteunPunt

Date: September 1th 2014
Concerns: Annual board tele-meeting MamboSteunPunt
Attendance: Marion Neidt, chairperson
Monique Mertens, treasurer
Carla vd Bos, secretary

1. Notulen vorige keer

Er zijn geen op- of aanmerkingen op de notulen. Ze werden kort en bondig gevonden. Hiermee zijn ze officieel goedgekeurd.

2. Jaarverslag 2013

Herman en Marion houden op de website de projecten bij. Monique en Carla vinden het indrukwekkend wat er gebeurt en gebeurd is het afgelopen jaar. Ook op Facebook plaatsen ze regelmatig stukken over wat er gebeurt en ook veel foto's.

Er zijn natuurlijk ook wat dingen minder goed gegaan. Hierover staat een klein stukje in het jaarverslag.

Monique en Carla zijn tevreden over het jaarverslag. Hiermee is het goedgekeurd door het bestuur.

3. Stand van zaken wbt projecten en financiering en plannen

Er komen steeds nieuwe projecten, die ook afgerond worden.

Er is iemand op bezoek die bezig gaat met het upgraden van het marktplein.

De apotheek in Tema is af. Een deel van het meubilair hebben ze zelf gemaakt. Het is echt een vrouwenproject geweest, dat is eind vorig jaar begonnen. Toen kwamen 22 vroedvrouwen (traditionele, met nauwelijks opleiding) om hulp vragen om een apotheek op te zetten. Het is fantastisch project geweest. Op de muur staat nu een prachtige tekening met "Wanawaka Tunaweza", wij vrouwen kunnen het doen. Toen de apotheek af was hebben de vrouwen de mwanakiti (burgemeester) eruit hebben gegooid en een hele tijd het dorp bestierd. De vorige vergadering met de vrouwen kwamen de mannen er ook bij. Die voelde zich toch beschaamd, en die helpen de vrouwen nu om hun deel van de meubels af te krijgen. Het ging erom dat de vrouwen niet gehoord werden in wat ze zo bitter hard nodig hadden. Het is dus een ideale opstap voor het aan de kaak stellen van de zeggenschap van vrouwen en het op die manier weer bij elkaar brengen.

In het jaarverslag staan dit en meer verhalen over projecten. Monique en Carla geven Marion complimenten over weer een jaar met goed lopende, gedragen projecten.

Plannen:

Er wordt een NGO opgezet van lokale mensen die in Tanzania de projecten gaat coördineren. Het is dan gescheiden van Mambo ViewPoint. Het wordt de officiële counterpart van de stichting. Het idee is mensen samen te brengen die specifieke onderwerpen behartigen zoals water, vrouwen, gezondheid, scholing, jongeren. Zij hebben dan de verantwoordelijkheid over de projecten. De financiën blijft wel via MamboSteunPunt lopen. Monique heeft daar nu ook meer tijd voor. Volgend jaar is duidelijk hoe het precies er uit komt te zien

4. Bankzaken.

Er is een brief van ASN die (alweer) al onze gegevens wil. Carla belt en geeft eventueel de formulieren aan Monique mee om door Marion te laten ondertekenen.

5. Rondvraag

Niemand heeft een rondvraag.