



MamboSteunPunt

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Date: 16jul19
Concerns: MamboSteunPunt Annual report 2018
Annexes: Annex 1: Facts and figures
Annex 2: Accountings
Annex 3: Minutes annual board meeting MamboSteunPunt

Background

MamboSteunPunt is a non-profit foundation which is concerned with the development of the Area around Mambo, a small village at the edge of the Usambara mountains in the Lushoto district in Tanzania. It is closely connected to the eco lodge MamboViewPoint which is owned by social entrepreneurs Marion Neidt and Herman Erdtsieck from the Netherlands. They are working closely together with the local inhabitants in an attempt to increase the quality of life.

The basic idea is to have a permanent socio-economic stable base in a poor area and to bring development from there. MamboViewPoint is providing this stable base, and the foundation MamboSteunPunt is responsible for the development work. In this way all the needed infrastructure for the foundation is provided by the lodge. Moreover, it provides a clear border between the commercial activities from the lodge and the projects.

In our vision development is not based on unconditional aid, but should be achieved by empowering people, building capacities, giving them ideas and information, knowledge, expertise and support them in obtaining tools.

MamboViewPoint

After a fact-finding mission early 2008, MamboViewPoint eco lodge was established in 2009 in the Usambara Mountains in Tanzania. It is situated on a beautiful spot near Mambo/Mtae, which is an area with many opportunities but the population has an average income below the poverty line.

The lodge is focusing on the mid-range level in the market segment for eco tourism / sustainable tourism. The last is very important since, in our vision, it is the best way for the local people and Tanzania to get the most out of it without spoiling the own identity and nature.

Unfortunately, business wise there are threats like an decreasing business climate, an increasing amount of all kind of levies, juridical complications and a constant stream of people and authorities who collect tax money. Visa for staff and volunteers, staying longer than 3 months, are very hard to get. This is putting even more pressure on the source of income to survive. If the business climate does not improve it can be disastrous for the lodge.



JamiiSawa

In 2015 the local NGO JamiSawaa was established to run the projects in the community. The villagers have influence on JamiiSawa. The plan is that JamiiSawa finally will be able to manage the projects themselves, with a little support only. However, the continuing experiences show that there is still a long way to go to reach the required skills and accountability within JamiiSawa.

MamboSteunPunt

MamboSteunPunt was established in 2010. The role of MamboSteunPunt is fund raising, acquisition, selecting of volunteers and empowerment of the JamiiSawa members. The gifts from donors are transferred via MamboSteunPunt to JamiiSawa and to the local activities.

MamboSteunPunt has an ANBI registration, which enables that gifts can be deducted from tax in the Netherlands. Therefore, MamboSteunPunt provides this annual report describing the activities paid for by the donations. The members from MamboSteunPunt are volunteers who are not paid for their activities for the foundation. In 2018 we made a plan to make MamboSteunPunt and JamiiSawa less dependent from MamboViewPoint.

Developments in 2018 and future plans

- MamboViewPoint

Ten years after the start of the lodge the number of guests is still growing. The lodge is doing well.

Since 2018 several management couples assisted by managing the lodge for 3 month each. This relieves Herman & Marion from their busy tasks in the lodge and gives space to spend time to other subjects. The plan is that the ownership of the lodge will be transferred when Herman & Marion are entitled to retire in oct. 2020.

- JamiiSawa

In 2018 JamiiSawa was grilled by the government and survived the closure of another 600 NGO's who could not prove to do something good for the community. In addition 2018 the government demanded an expensive accountancy report, otherwise the NGO would be closed.

- MamboSteunPunt

In 2018 a new chairperson and secretary started in the board. New plans were made after a difficult period.

- Projects

The main goal from the projects is to bring development and to improve economics. Once people have more income, they also can pay for schools, health care and other and will have possibilities to reach a better quality of live.

A large number of activities are taking place in four different areas of interest: Education, Entrepreneurship, Healthcare and Infrastructure.

The most important activities are:

Education

- Scholarships: In 2018 9 students were granted a scholarship in the Masange secondary school. 2 in form 1, 5 in form 2 and 2 in form 3. 7 had an average result and 2 an even bad result. Unfortunately, this is a kind of average on Tanzanian schools. We continue to talk to the school how to increase the results.
- Computer classes: Because of the earlier mentioned troubles with the circus also the local computer class teacher Henrich disappeared. Luckily, JamiiSawa managed



to find a good replacement in the Mambo headteacher Thomas who set up new computer and Tablet classes. This resulted in busy classes every weekend. Like the circus, the involvement of the local teacher also here resulted in a better connection with the village and more kids attending.

- Child Circus: After a confusing period when a volunteer left, JamiiSawa managed to continue the project with help of local primary school teacher Mboga and some of the elderly circus children. This caused a vibrant happening every weekend and a better connection with the school and the village because of Mboga. Already during Xmas the group managed to give a performance.
- Classroom improvement: In this, continuous project various classrooms in the area are improved. Occasionally also guests donated money for new roofs and other support for the schools. This also resulted in a guest/Volunteer, Malin Lindholm, who collected money to build a new classroom in Nkukai. This is scheduled for 2019.
- Dropin: Ongoing is the training of Saadi in Arusha for cycle repairing. From September 2019 we expect Saadi back in Mambo where he can set up his own cycle shop, repairing bikes, guiding guests with mountain biking and maybe activities with local kids. Also the carpentry student Hamisi finished his education period and was supplied with own tools so he could start his own workshop. The MamaMee yoghurt and cheese group was supported to start an own restaurant in the village where they serve Ugali with yoghurt.

Entrepreneurship

- The entrepreneurship became a kind of popular and we could organize 2 groups with total 80 people in Sunga and in Tema. Unfortunately the current teacher had to be dismissed but luckily we found a new teacher to continue the project.

Healthcare

- HappyCowsHappyFarmers: The 3 farmer associations were further supported by vaccination and training. Decided is to check all members again to see if they made progress or need further training in improving their cattle pans. We are happy with a continued cooperation with the Irish veterinarians Linda and her son Owen. They are expected again in Mambo in June 2019.
- Health: In 2018 JamiiSawa worked on the opportunity for a workshop for washable sanitation pads which can give better opportunities for girls to attend school and also a source of income for the TBA's. The earlier trainings also harvested interest from other villages like Mtae where training will take place in 2019. A positive side effect of the TBA project is that the TBA members are from different families and created a better bond between families, resulting in an increasing awareness of the importance of community projects. In 2019 this project will be continued and extended with a project for making hygiene pads which will be good for the women and girls but also for the income of the TBA's.
- Tree planting: An increasing interest came up for planting trees around water sources and schools. In cooperation with MamboViewPoint JamiiSawa set up a tree nursery and many seeds were planted. The idea is to plant the trees out from 2019.

Infrastructure

- Push&Pull: 2018 was a difficult year for agriculture since the rains did not come at the right moment and on different places harvests failed. It is unclear if this relates to the climate change. Despite of this an increasing number of farmers joined the program and with guidance of volunteer Martin Graf a new set of 19 farmers and plots joined the project. The expectations for the harvest in 2019 are promising. The project is funded by the Swiss based Paul Schiller Foundation.
- Management: With help of various volunteers the organization and administration



of JamiiSawa is more structured with periodical reports are made now for the local government in Swahili. We see that JamiiSawa is growing and is becoming more independent. Unfortunately, a big part of the efforts had to be spent on legal issues. In 2018 over 600 NGO's in Tanzania were closed by the government since they did not meet the legal requirements or were insufficient accountable. Also JamiiSawa was scrutinized but survived very well and met all the requirements. JamiiSawa is now one of the 12 remaining NGO's in the Lushoto district. An improvement also was that these 12 NGO's are cooperating in the LUSCO organization, where new opportunities are offered and coordination from projects in the area is established.

For further details see www.MamboSteunPunt.org/MamboProjectsGb.htm

Accountings

During 2018 we were very happy to receive a number of gifts from many guests, NGO's and companies which were owned by guest or where guests were working.

Key figures for 2018 (in Euros)

		01jan18	01jan19
Total of donations		22.819	24.455
Donations assigned to specific projects		11.967	12.833
General costs		6.405	4.782
Spent on projects		23.647	12.612
Spent total		30.052	17.394
Balance		8.181	15.242

In annex 2 you find an overview of the donations and spendings in 2018.

Unfortunately, we had to accept increasing overhead costs. A main part of these costs are difficult to point to a specific project, although any project needs the things which are paid with this. These increasing overhead costs had several reasons:

In the first place, in Tanzania, especially in the rural area's, there is not something like a free will to do volunteer work for local people. The focus is more on people themselves and their family rather than the community. Moreover the income is that poor that any time spent on other things than their own income has to be paid to overcome the loss of income.

This is why all teachers, managers and other involved with JamiiSawa need to be paid at least a little. For the board member on top there are a lot of discussions and meetings which they are facing during the days and the evenings.

Secondly the Tanzanian government is very much fighting corruption. A lot of this corruption however took place via NGO's and this is way over 600 were closed and the remaining ones like JamiiSawa are scrutinized very much. This implicates a lot of overhead for making reports, proposals, asking for permissions, showing officials around, traveling to far away Dar es Salaam and Dodoma, beating the bureaucrats, waiting with the bank etc etc. For the time being we have to accept this as a transition period from a corrupt society to a more regulated community but on the other hand it made us realize that, especially for the small projects the required overhead is massive.

In the third place the central and local government is eagerly searching for income and for the remaining NGO's they invented a kind of hidden, unofficial, tax in which cases for example the request is to donate 60 bags of cement to a school or to contribute to the yearly Uhuru torch which money is spent to unknown projects. It is theoretical possible to



refuse these requests, but it will result in a lot of other problems with the bureaucracy later, so there is no choice.

Finally a meeting in the Netherlands was needed to discuss the future, which resulted in additional travelcosts.

Annex 1: Facts and figures

Name of the foundation:	MamboSteunPunt
Adress:	Prins Hendrikweg 82, 3451 CP Vleuten, The Netherlands
Email:	info@MamboSteunPunt.org
Website:	www.MamboSteunPunt.org
Board members:	Roelf Weges chairperson Monique Mertens treasurer Sarah Kuypers secretary (Maïke Denissen since feb19)
Bank Account number	NL45 TRIO 390450030 (Triodosbank Netherlands)
SWIFT code:	TRIONL2U,
IBAN:	NL45 TRIO 0390 4500 30
ANBI (tax reduction)	ID 21783622
RSIN (fiscal number)	
Chamber of commerce NL	092 14 049
Physical address in Tanzania:	MamboViewPoint Mambo / Mtae / Lushoto Tanzania Tel +255 785 27 21 50 PoBox 157 Lushoto

Overview of the projects established in the period 2009-2017

For an overview of the projects and the status have a look in the annex and at our website

www.MamboSteunPunt.org/Projects/MamboProjects.htm

and

www.MamboSteunPunt.org/MamboProjectsGb.htm



Annex 2: Accountings 2018

MamboSteunPunt	Financieel overzicht 2018				
Balans				Uitgaven	
	01.01.18	12.31.18		Projecten	
Triodos	6.630,26	11.513,45		ScholarShips	3.957,85
tridosartist	363,58	0,00		Push & Pull	3.350,30
ASN savings *	3.335,65	3.341,19		TBA	1.134,37
cash	-2.497,94	26,09		Drop-In	952,48
Mpesa	349,86	361,03		HappyCowsHappyFarmers	491,49
*) Saldo ASN onjuist in overzicht van 2017				Health (VHW)	493,73
	8.181,41	15.241,76		TreeNursery	442,42
				Childcircus	419,53
Inkomsten en uitgaven	Debet	Credit		Transport	381,68
Giften per bank	22.659,96			Computer courses	262,10
Giften per kas	1.794,59			Entrepeneurtraining	231,64
Toegenomen Balans		7.060,35		SchoolArts	210,73
Uitgaven		17.394,20		Fairwater(waterpumps)	205,30
				Tablet classes	41,76
Total	24.454,55	24.454,55		Volunteers	36,98
					12.612,36
				general costs	
				Management (local)	1.904,72
				Legal	582,02
				Acquisition	1.491,15
				BankingCosts	170,51
				Jamii Sawa office	633,44
					4.781,84
				Total	17.394,20



Annex 3: Annual board tele-meeting MamboSteunPunt

Date: 11jul19
Concerns: Annual board tele-meeting MamboSteunPunt
Attendance: Roelf Weges, chairperson
Monique Mertens, treasurer
Maike Denissen, secretary
Astrid Haven
Gerhard Ottens
Marion Neidt
Herman Erdtsieck

1. Annual report 2018

Some remarks were made about the draft annual report available on the site since 23jun19. Adaptations are included in the revision of 16jul19. All stakeholders were thanked for their efforts.

2. Progress in 2019. Developments in 2019 in activities and organisation & communication were discussed and are included in separate minutes from the board meeting.

3. Finances

The finances of 2018 were approved and are included in the annual report.

4. Survey

No further remarks or questions.